Smarter network solutions shaped around you



MARLINK
ABOVE AND BEYOND

Your challenges are unique. **We go Above & Beyond** to create network solutions that are too





The maritime world is changing. Today, only smart network solutions can truly keep you connected, efficient and ahead, even in the most remote places.

Whatever your needs and goals - ship to shore connectivity, digitalisation of your journey, meeting the expectations of your customers, the welfare and loyalty of your crew – Marlink will shape a solution around your needs.

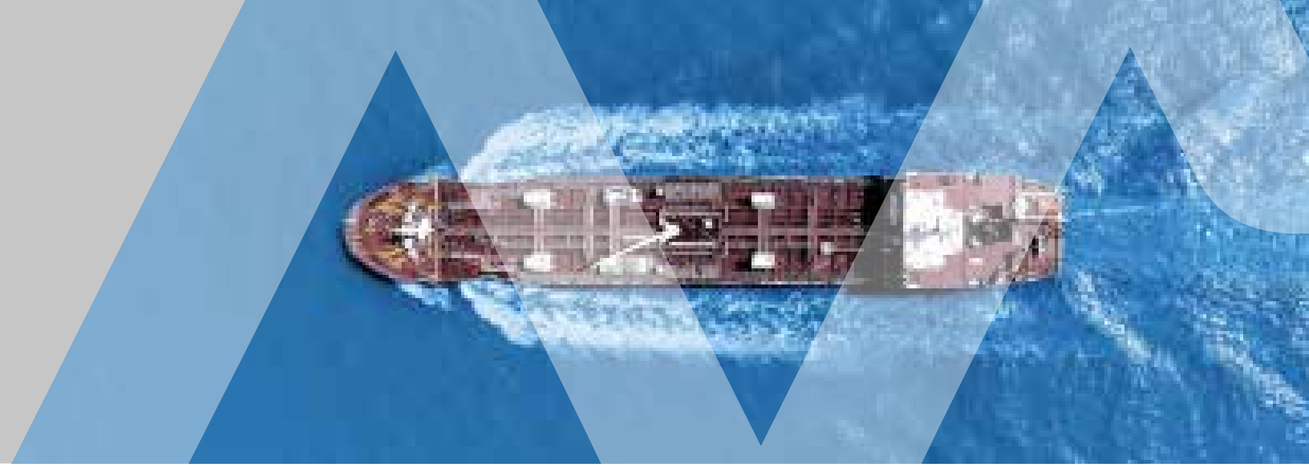
SMART HYBRID NETWORK OF NETWORKS

UNMATCHED VSAT COVERAGE

CONSTANT INNOVATION

CREW WELFARE

The building blocks of a **high performance fleet**



SMART HYBRID NETWORK

- **Marlink** unifies the world's satellite and terrestrial networks for today and tomorrow
- **The optimum configuration** of satellites across all orbits and frequencies plus the best array of terrestrial and backup connectivity all controlled by Smart Edge technology
- **Widest range** of multi-band technologies, solutions and applications
- **World-class network infrastructure** for high speeds, low latency and robust security

UNMATCHED VSAT COVERAGE

- **The most extensive** C-, Ka- and Ku-band coverage coverage from the world's leading maritime VSAT partner
- **Flexible, scalable connectivity,** long or short term, global or regional
- **An evolving, future-proof solution** – bandwidth without blackspots and connection without interruption
- **Peace of mind** with end-to-end managed services, so you can focus on running your business knowing your connectivity is in safe hands

CONSTANT INNOVATION

- **Network as a Service** for fully managed, integrated and optimised remote communications
- **ITLink portfolio** – a new benchmark in vessel IT management
- **Award winning CyberGuard** service, for advanced threat detection and management
- **New BridgeLink solution** to collect and harness valuable data from onboard systems and future-proof your fleet
- **Ever-evolving portfolio of solutions** to boost onboard efficiency and maintain and manage all systems remotely

CREW WELFARE

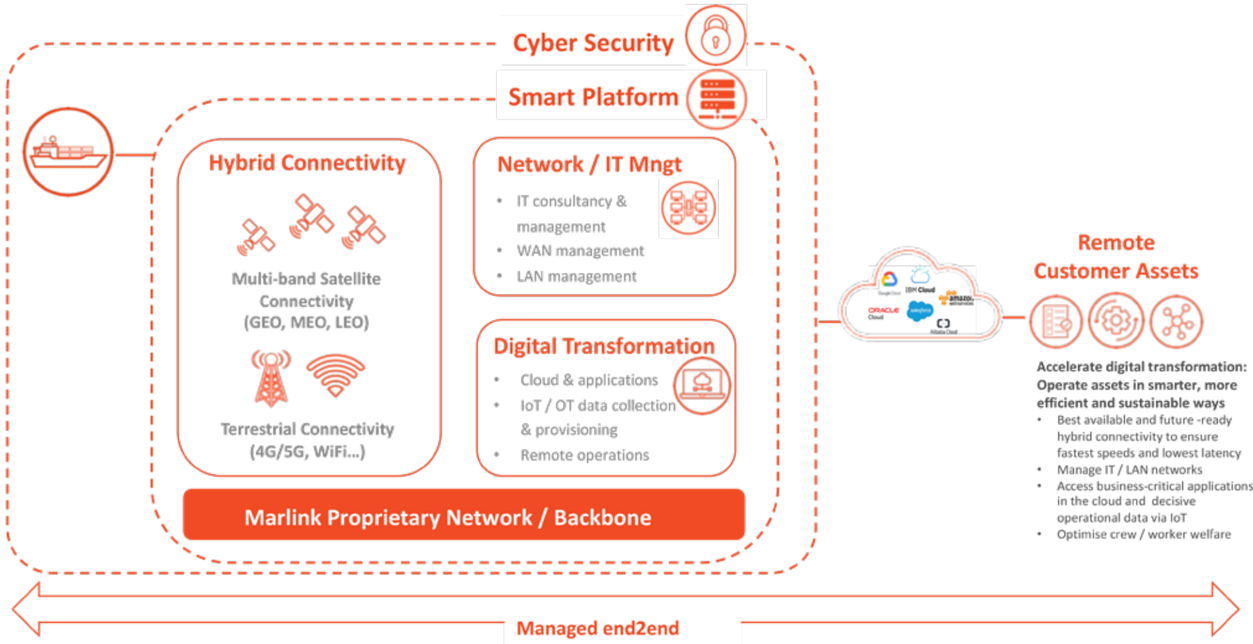
- **Tailored, integrated crew services** to support the safety and wellbeing of crew at sea
- **Easy to manage** telephony and Internet with crew prepaid services
- **Crew WiFi and infotainment** so they can keep in touch with home and access reliable news, supporting crew morale
- **Remote medical assistance** to look after your crews' health and manage medical emergencies efficiently

Marlink Smart Network Solutions
designed to digitalise and future-proof your remote operations





To operate anywhere and accelerate the digitalisation of your business, you need smartly integrated, hybrid and future-proof network solutions. Our solutions are tailored around your needs: intelligently integrating network and digital solutions, available globally, orchestrated via our secure SD-WAN technology, cyber secured end2end and actively managed.



Hybrid Connectivity,
whatever your challenges



Characterised by flexibility, stability and quality of service, Marlink's leading* portfolio of versatile, multi-band services provide broadband communications with the most extensive global coverage, backed by expert customer support.



Inmarsat C & Iridium GMDSS



Inmarsat FleetOne

Up to 100 Kbps



Inmarsat FleetBroadband

Up to 432 Kbps



Iridium Certus 100/200/700

Up to 700 Kbps monthly allowances



Inmarsat Fleet Xpress

Up to 4 Mbps GX Ka-band



Telenor Anker

Up to 30 Mbps Regional Ka-band



Sealink 60

MIR-only plans and MIR/CIR plans with compact antennas



Sealink Allowances

From 500 MB to 80 GB per month



Sealink Business

with guaranteed speeds (CIR)



Sealink Premium

Up to 8 Mbps as standard

Unlimited usage



Sealink Flex

Up to 20 Mbps base and additional bandwidth

Customised options

Energy High-Speed Zones. Regional and cyclical flexibility

Sealink Plus
Integrate MSS back-up & XChange



Sealink Companion
Integrated MSS back-up packages

Hybrid Connectivity
Global4G & Tampnet

L-band MSS Solutions | **Ka-band VSAT Solutions** | **Industry Leading Sealink Ku- and C-band VSAT Solutions**

*Marlink has consistently ranked as the number 1 VSAT and MSS provider of the maritime industry, as substantiated across market reports by Euroconsult & Valour Consulting (2022).

Network & IT Management

integrate and manage your vessels' IT networks remotely in secure, cost-effective and smarter ways



XChange: Manage your network solutions in one central platform & access business-critical applications in the cloud

- Manage your network solutions in one central platform
- Secure and segregate your onboard networks
- Complete control of access and costs
- Keep crew connected while prioritising traffic
- Manage onboard networks and configuration from shore
- Access business-critical applications in the cloud
- Provide crew training, entertainment and telemedicine

ITLink: Standardise and manage your onboard IT networks

- Simple and secure fleet IT monitoring
- Eliminate hassle from application distribution
- Automate Windows updates onboard with minimal use of data
- Complete control and standardisation of fleet IT
- Optionally outsource IT management to our expert team

CyberGuard: Safeguard your business in the Digital Age

- Investigate and respond to malicious events and intrusions
- Leverage latest security features such as IDS/IPS, Antivirus, etc
- Embedded endpoint security features, optimised for satellites
- Manage user access and privileges remotely, based on ITLink solutions
- Evaluate and improve your onboard cyber security continuously
- Rely 24/7 on our expert SOC to monitor & manage your onboard network

BridgeLink: Harness your data, power your decision-making

- Operational data remains in your ownership, temporarily stored for backup & monitoring
- Collected data is processed in real-time and transferred to shore securely
- We support most maritime vendors and OT protocols, for heterogenous fleet deployment
- Vessel data is standardised & delivered in cloud environments of your choice: AWS, Azure, ...
- Satellite optimised to lower bandwidth consumption and avoid peak usage
- Global presence to attend vessels anywhere in the world for site surveys and installation

Crew Communications & Welfare

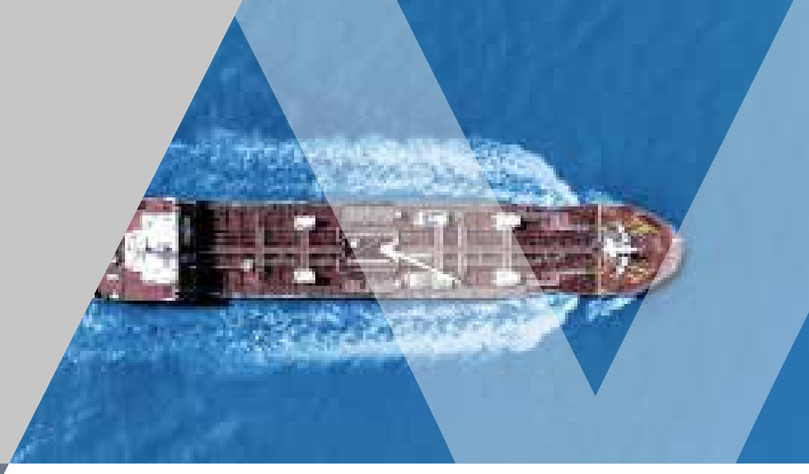
CrewLink: Keep your crew happy, healthy, qualified and motivated

- Keep your crew connected in a controlled and optimised way that will not interrupt business communication
- Offer cost efficient prepaid solutions
- Connect your employees to news & entertainment
- Handle crew and worker health efficiently
- Manage remote training
- Simplify data management



Our Customers

our smart network solutions and managed services are trusted by shipping companies worldwide



- Anglo – Eastern
- Boskalis
- BP Shipping
- Carisbrooke Shipping
- CMA CGM
- China COSCO Shipping Corporation Limited
- Eastern Mediterranean Maritime
- Epic Gas
- Grieg Star
- Hapag Lloyd
- Japan Radio
- K-Line Ship Management
- Knutsen OAS Shipping
- Kuwait Oil Tanker Company
- Mediterranean Shipping Company (MSC)
- NYK Shipmanagement Pte
- Odfjell Management
- Peter Doehle
- Polarcus
- Scorpio Ship Management
- Shoei Kisen
- SK Shipping
- Stolt Tankers
- Sun Enterprises
- Teekay Shipping
- Unix line
- Utkilen
- Van Oord
- V-Ships
- Wallenius Shipping
- Wilhelmsen Ship Management
- Zeaborn Ship Management

70%

of the world's **top 50 shipping companies** rely on **Marlink**

You go above and beyond for your customers every day. **So do we.**

At Marlink, we work with each customer individually to create and manage the solution that is entirely right for them and future-proof the efficiency and performance of their fleet.
That's what we mean by going Above and Beyond.



Let's talk

Marlink is a true partner who goes Above and Beyond to help you run your remote operations in ever smarter, more profitable and sustainable ways.

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